South Florida Guest Transfers

Corporate Transportation Partnership Proposal

Transportation Coordination & Referral Services

1. Introduction

Dear Business Partner,

South Florida Guest Transfers (SFGT) is pleased to introduce our transportation coordination and referral services to your organization. We connect individuals, businesses, hotels, hospitality professionals and organizations with licensed independent transportation affiliates, based on each customer's needs. Our mission is to make transportation arrangements convenient, accessible and efficient while creating valuable business relationships with our partners.

2. Our transportation services

• Airport transfers, including FBO, private and executive airstrips

• Cruise port pickups and drop-offs

• Executive and black car transportation

• Luxury SUV and private van transportation

• Group transportation, corporate events and special occasions

• Package delivery through a dedicated guest request

• Self-drive rental requests through approved rental partners

Depending on affiliate availability, customers can request sedans, luxury SUVs, passenger vans, Sprinter vehicles, stretch limousines and executive coaches.

Worldwide requests · Based in South Florida.

3. Our business model

SFGT operates as a transportation coordination and referral service. We do not own or directly operate the vehicles providing transportation. Independent affiliates confirm availability, provide quotes and perform the transportation service. A request is not a confirmed ride until availability and fare are agreed.

• Receive and coordinate customer transportation requests

• Connect customers with suitable licensed independent affiliates

• Facilitate communication and transportation arrangements

• Help customers obtain affiliate quotes and availability

• Develop transportation provider and business partnerships

• Create referral opportunities for participating businesses

Quotes, payments & referral terms

Guests pay the final confirmed fare through SFGT secure website checkout before pickup, after availability and the fare are confirmed. Riders review their confirmed total, applicable discounts and tax before payment. Affiliates receive their full agreed quote without a referral deduction; guest promotions do not reduce that agreed payment. Rental partners confirm their daily rate, exact vehicle, rental period and agreement conditions before payment. SFGT pays affiliates by hand. Automatic affiliate payouts and refund clawbacks are disabled; any reconciliation after a refund is handled directly with the affiliate. Direct payment to an affiliate is available only by prior written agreement. Hotel subscriptions are separate from booking fares. Audience-specific booking, affiliate and hotel terms are available on their respective pages and in their accounts.

Guest bookings & updates

Hotels share their personal referral link or printable QR flyer; guests submit their own transfer or package-delivery request and pay the confirmed fare themselves. Package delivery does not require a passenger-transfer booking. Guests receive a booking confirmation number and a private tracking link for delivery status and updates. Transfer requests can include exact addresses, stops and waiting, curbside or inside-airport name-sign pickup, and an aircraft tail number for private-airport trips if known. Signed-in riders can view trip history, confirmed quotes and submit change or cancellation requests. Requests and pickup preferences remain subject to confirmation; no waiting-time or flight-delay promise is implied.

Booking terms: sfgtusa.com/terms-of-service. Privacy and tracking information: sfgtusa.com/privacy-policy. Cancellation and refund terms: sfgtusa.com/refund-policy. Affiliate-specific no-show and flight-delay terms must be disclosed before confirmation and payment. A change or cancellation request does not itself change a trip or confirm a refund. Rental partners must disclose their rental agreement and cancellation conditions before payment. Hotels sign in to their own account at sfgtusa.com/auth?next=%2Fhotel for their referral link, commission records and payout history. Hotel referral guide: sfgtusa.com/hotels.

4. Partnership opportunities

Hotels & resorts

Give guests a convenient resource for airport transfers, cruise-port transportation and private travel.

Travel agencies & cruise professionals

Offer clients an additional transportation resource before and after their trips.

Vacation rental companies & property managers

Help guests arrange transportation to and from their accommodations.

Corporate offices & business organizations

Coordinate requests for executives, employees, visitors and business events.

Event planners & wedding coordinators

Connect clients with transportation options for weddings, conventions, private functions and group events.

Concierge & hospitality departments

Give guests access to a convenient transportation request and referral system.

5. Benefits of working with SFGT

• No need to own or maintain a transportation fleet

• Access to independent transportation affiliates

• Multiple vehicle categories and transportation options

• A convenient transportation request process

• Recurring guest and corporate transportation requests

• Referral and partnership opportunities

• A centralized contact for transportation coordination

6. Hotel & concierge partner program

• Basic - Free: a dedicated hotel referral link for guest self-booking

• Basic - Free: printable QR-code flyers for transfers and package deliveries

• Hotel-specific referral terms and private earnings records

• Plus: referred guest booking status and recorded payment tracking

• Plus: tools to request recurring transportation

Hotel Basic is free, with no card or subscription required for a referral link and QR flyer. Hotel Plus adds booking tracking and recurring trip requests for $99 monthly or $990 annually (save $198 versus monthly billing). Plus renews automatically; tax may apply. Cancellation retains Plus access through the paid period, then Basic remains available. Billing changes take effect at next renewal. Neither plan includes ride fares. Hotel referral eligibility, commission terms and payout-account requirements are provided on the Hotel Partner Plan page and in the hotel account. Each trip requires availability and fare confirmation.

Hotels share their personal referral link or QR flyer, and guests request and pay for their own confirmed bookings. Eligible hotel earnings and payout history are shown in the hotel account. Rentals do not earn hotel commissions. Displayed earnings do not confirm bank receipt. The rental quoting dashboard is for approved rental partners, not hotels.

Explore hotel plans: sfgtusa.com/hotels

7. Moving forward

We welcome a brief introductory conversation to discuss your transportation requirements, explain our coordination process and explore how SFGT can become a valuable transportation referral resource for your business. Strong partnerships create better experiences for customers, guests and businesses alike. Thank you for considering South Florida Guest Transfers. We look forward to working together.

Sincerely,

Quinton Baptiste

South Florida Guest Transfers (SFGT)

Discuss a partnership: sfgtusa.com/#request

Connecting customers with independent transportation professionals, wherever they're headed.

South Florida Guest Transfers

TRANSPORTATION COORDINATION & REFERRAL SERVICES

Partner details | Fillable response

Complete in a PDF reader and save a copy. Contact us at sfgtusa.com/#request.
This response requests a discussion; it is not a signed partnership agreement.

Company / organization

Contact name

Position / title

Email address

Company website (optional)

Partner type (affiliate, hotel, agency, corporate, other)

Cities / regions served or requested

Services / vehicle types / capacity (if applicable)

Licensing / insurance information (affiliates, optional)

Questions / requirements / preferred time to discuss

Date